

Consolidated Financial Results for the Year Ended March 31, 2025 [Japanese GAAP]

May 13, 2025

Company name: VALOR HOLDINGS CO.,LTD. Listing: Tokyo Stock Exchange, Nagoya Stock Exchange

Securities code: 9956

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President and Representative Director

Executive Director

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Scheduled date of annual general meeting of shareholders: June 26, 2025

Scheduled date to commence dividend payments: June 11, 2025 Scheduled date to file annual securities report: June 25, 2025 Preparation of supplementary material on financial results: Yes

Holding of financial results briefing: Yes

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (April 1, 2024 to March 31, 2025)

(1) Consolidated Operating Results

(Percentages indicate year-on-year changes.)

| | Operating revenues | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|-----------------------------|--------------------|---------|------------------|------|-----------------|---------|---|------|
| Fiscal year ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| March 31, 2025 | 854,435 | 5.8 | 23,191 | 1.5 | 26,179 | 2.2 | 13,654 | 14.3 |
| March 31, 2024 | 807,795 | 6.3 | 22,844 | 13.9 | 25,604 | 11.1 | 11,945 | 57.1 |
| (Note) Comprehensive income | : Fiscal year | ended M | arch 31, 2025: | ¥ | 14,047 | million | [(9.5)%] | |

Note) Comprehensive income: Fiscal year ended March 31, 2025: ¥ 14,047 million [(9.5)%] Fiscal year ended March 31, 2024: ¥ 15,514 million [71.6%]

| | Basic earnings per share | Diluted earnings per share | Rate of return on equity | Ordinary profit to total assets ratio | Operating profit to operating revenues ratio |
|-------------------|-----------------------------|-------------------------------|--------------------------|---------------------------------------|--|
| Fiscal year ended | Yen | Yen | % | % | % |
| March 31, 2025 | 257.65 | 257.62 | 8.1 | 5.8 | 2.7 |
| March 31, 2024 | 223.02 | 223.00 | 7.5 | 5.9 | 2.8 |

(Reference) Equity in earnings (losses) of affiliated companies: Fiscal year ended March 31, 2025: ¥ 61 million Fiscal year ended March 31, 2024: ¥ (70) million

(2) Consolidated Financial Position

| | Total assets | Net assets | Capital adequacy ratio | Net assets per share |
|----------------|-----------------|-----------------|------------------------|----------------------|
| As of | Millions of yen | Millions of yen | % | Yen |
| March 31, 2025 | 460,068 | 188,043 | 37.2 | 3,250.32 |
| March 31, 2024 | 444,807 | 179,328 | 36.9 | 3,062.60 |

(Reference) Equity: As of March 31, 2025: \(\pm\) 171,191 million
As of March 31, 2024: \(\pm\) 164,049 million

(3) Consolidated Cash Flows

| | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at the end of period |
|-------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|
| Fiscal year ended | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
| March 31, 2025 | 37,771 | (39,892) | (4,691) | 21,998 |
| March 31, 2024 | 38,449 | (26,055) | (4,558) | 28,813 |

2. Dividends

| | | Ann | nual dividends | Total | Payout | Dividends to net | | |
|--------------------|--------------------|--------------------|--------------------|----------|--------|---------------------|-------------------------|--------------------------|
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Year-end | Total | dividends | ratio (consolidated) | assets (consolidated) |
| Fiscal year ended | Yen | Yen | Yen | Yen | Yen | Millions of yen | % | % |
| March 31, 2024 | - | 28.00 | - | 37.00 | 65.00 | 3,496 | 29.1 | 2.2 |
| March 31, 2025 | - | 29.00 | - | 39.00 | 68.00 | 3,596 | 26.4 | 2.2 |
| Fiscal year ending | | | | | | | | |
| March 31, 2026 | - | 35.00 | - | 35.00 | 70.00 | | - | |
| (Forecast) | | | | | | | | |

(Note) Breakdown of the year-end dividend for the fiscal year ended March 31, 2025:

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2026 (April 1, 2025 to March 31, 2026)

(Percentages indicate year-on-year changes.)

| | | | | | | | Profit attributable to | | Basic earnings per |
|---|--------------------|-----|------------------|-----|-----------------|-----|------------------------|-----|--------------------|
| | Operating revenues | | Operating profit | | Ordinary profit | | owners of parent | | share |
| | Millions of | | Millions of | | Millions of | | Millions of | | |
| | yen | % | yen | % | yen | % | yen | % | Yen |
| Six months ending September 30, 2025 | 445,500 | 5.6 | 10,800 | 3.5 | 12,800 | 4.8 | 7,400 | 9.8 | 139.63 |
| Full year | 902,000 | 5.6 | 25,200 | 8.7 | 28,000 | 7.0 | 14,000 | 2.5 | 264.16 |

- * Notes:
- (1) Significant changes in the scope of consolidation during the period:

None

- (2) Changes in accounting policies, changes in accounting estimates, and restatement
 - 1) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
 - 2) Changes in accounting policies due to other reasons: None
 - 3) Changes in accounting estimates: None
 - 4) Restatement: None
- (3) Number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares):

March 31, 2025: 53,987,499 shares March 31, 2024: 53,987,499 shares

2) Number of treasury shares at the end of the period:

March 31, 2025: 1,318,338 shares March 31, 2024: 421,996 shares

3) Average number of shares outstanding during the period:

Fiscal Year ended March 31, 2025: 52,998,445 shares Fiscal Year ended March 31, 2024: 53,562,287 shares

^{*} Financial results reports are exempt from audit conducted by certified public accountants or an audit firm.

Consolidated Financial Statements

Consolidated Balance Sheets

| | | (Millions of yen) |
|--|----------------------|----------------------|
| | As of March 31, 2024 | As of March 31, 2025 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 29,598 | 22,632 |
| Notes and accounts receivable - trade, and contract assets | 25,976 | 30,603 |
| Merchandise and finished goods | 63,065 | 64,968 |
| Raw materials and supplies | 1,454 | 1,52 |
| Other | 16,041 | 15,57 |
| Allowance for doubtful accounts | (536) | (35) |
| Total current assets | 135,600 | 134,94 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 332,721 | 353,84 |
| Accumulated depreciation | (181,310) | (194,22 |
| Buildings and structures, net | 151,411 | 159,62 |
| Machinery, equipment and vehicles | 16,394 | 18,58 |
| Accumulated depreciation | (11,998) | (13,45 |
| Machinery, equipment and vehicles, net | 4,396 | 5,13 |
| Land | 53,191 | 53,96 |
| Leased assets | 21,142 | 19,52 |
| Accumulated depreciation | (13,858) | (13,09 |
| Leased assets, net | 7,283 | 6,43 |
| Construction in progress | 1,990 | 4,43 |
| Other | 54,037 | 59,88 |
| Accumulated depreciation | (42,907) | (47,10 |
| Other, net | 11,130 | 12,77 |
| Total property, plant and equipment | 229,404 | 242,37 |
| Intangible assets | | |
| Goodwill | 1,828 | 3,47 |
| Leased assets | 111 | 9 |
| Other | 15,823 | 15,66 |
| Total intangible assets | 17,763 | 19,22 |
| Investments and other assets | | |
| Investment securities | 13,616 | 11,93 |
| Long-term loans receivable | 1,124 | 1,03 |
| Deferred tax assets | 10,631 | 12,41 |
| Guarantee deposits | 32,954 | 33,02 |
| Other | 4,060 | 5,51 |
| Allowance for doubtful accounts | (347) | (40 |
| Total investments and other assets | 62,039 | 63,51 |
| Total non-current assets | 309,207 | 325,119 |
| Total assets | 444,807 | 460,068 |

| | As of March 31, 2024 | As of March 31, 2025 |
|--|----------------------|----------------------|
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 64,662 | 68,038 |
| Short-term borrowings | 22,793 | 22,367 |
| Commercial papers | 19,000 | 19,991 |
| Current portion of long-term borrowings | 14,132 | 14,383 |
| Lease liabilities | 3,188 | 2,498 |
| Income taxes payable | 5,267 | 4,729 |
| Provision for bonuses | 4,146 | 4,498 |
| Provision for bonuses for directors (and other | 228 | 280 |
| officers) | | |
| Provision for point card certificates | 661 | 1,089 |
| Provision for loss on store closings | 14 | 13 |
| Asset retirement obligations | 228 | 78 |
| Other | 32,596 | 29,759 |
| Total current liabilities | 166,919 | 167,728 |
| Non-current liabilities | 10.100 | 10.10 |
| Bonds payable | 10,100 | 10,100 |
| Long-term borrowings | 44,395 | 50,002 |
| Lease liabilities | 9,439 | 9,228 |
| Deferred tax liabilities | 269 | 30 |
| Provision for retirement benefits for directors (and other officers) | 528 | 55 |
| Retirement benefit liability | 6,683 | 6,193 |
| Asset retirement obligations | 19,205 | 20,21 |
| Long-term guarantee deposits | 6,527 | 6,350 |
| Other | 1,410 | 1,34 |
| Total non-current liabilities | 98,560 | 104,29 |
| Total liabilities | 265,479 | 272,02 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 13,609 | 13,60 |
| Capital surplus | 20,066 | 20,053 |
| Retained earnings | 128,340 | 138,470 |
| Treasury shares | (816) | (2,929 |
| Total shareholders' equity | 161,200 | 169,204 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 3,143 | 1,74 |
| Deferred gains or losses on hedges | 8 | (1 |
| Foreign currency translation adjustment | (296) | (240 |
| Remeasurements of defined benefit plans | (6) | 486 |
| Total accumulated other comprehensive income | 2,849 | 1,987 |
| Share acquisition rights | 19 | 19 |
| Non-controlling interests | 15,258 | 16,83 |
| Total net assets | 179,328 | 188,043 |
| Total liabilities and net assets | 444,807 | 460,068 |

Consolidated Statements of Income and Comprehensive Income Consolidated Statements of Income

| | For the fiscal year ended March 31, 2024 | For the fiscal year ended March 31, 2025 |
|---|--|--|
| Net sales | 782,601 | 827,543 |
| Cost of sales | 573,352 | 605,662 |
| Gross profit | 209,249 | 221,880 |
| Operating revenue | 25,194 | 26,892 |
| Operating gross profit | 234,443 | 248,772 |
| Selling, general and administrative expenses | | |
| Advertising expenses | 4,669 | 4,59 |
| Wrapping expenses | 172 | 17 |
| Supplies expenses | 1,613 | 1,56 |
| Distribution expenses | 1,901 | 2,38 |
| Provision for point card certificates | 2,024 | 2,62 |
| Provision of allowance for doubtful accounts | 1,014 | 22 |
| Remuneration for directors (and other officers) | 1,115 | 1,14 |
| Salaries and allowances | 78,888 | 84,40 |
| Bonuses | 7,045 | 7,01 |
| Provision for bonuses | 3,641 | 4,09 |
| Provision for bonuses for directors (and other officers) | 217 | 25 |
| Retirement benefit expenses | 1,206 | 1,16 |
| Provision for retirement benefits for directors (and other officers) | 63 | 5 |
| Legal and other welfare expenses | 14,138 | 15,28 |
| Utilities expenses | 12,081 | 13,78 |
| Rent expenses | 33,780 | 35,28 |
| Repair and maintenance expenses | 5,630 | 6,11 |
| Depreciation | 19,927 | 21,20 |
| Amortization of goodwill | 690 | 69 |
| Other | 21,774 | 23,50 |
| Total selling, general and administrative expenses | 211,599 | 225,58 |
| Operating profit | 22,844 | 23,19 |
| Non-operating income | | |
| Interest income | 145 | 12 |
| Dividend income | 248 | 30 |
| Administrative service fee income | 1,550 | 1,57 |
| Rental income | 825 | 93 |
| Share of profit of entities accounted for using equity method | - | 6 |
| Other | 1,677 | 1,88 |
| Total non-operating income | 4,447 | 4,88 |
| Non-operating expenses | | |
| Interest expenses | 730 | 96 |
| Rental costs on real estate Share of loss of entities accounted for using equity | 618 70 | 56 |
| method | | - 24 |
| Other | 267 | 36 |
| Total non-operating expenses | 1,687 | 1,89 |
| Ordinary profit | 25,604 | 26,17 |

| | | (Millions of yen) |
|---|--|--|
| | For the fiscal year ended March 31, 2024 | For the fiscal year ended March 31, 2025 |
| Profit | 13,025 | 14,853 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 2,500 | (1,429) |
| Deferred gains or losses on hedges | 10 | (8) |
| Foreign currency translation adjustment | (176) | 109 |
| Remeasurements of defined benefit plans, net of tax | 153 | 520 |
| Share of other comprehensive income of entities accounted for using equity method | 2 | 1 |
| Total other comprehensive income | 2,489 | (806) |
| Comprehensive income | 15,514 | 14,047 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 14,469 | 12,792 |
| Comprehensive income attributable to non-controlling interests | 1,044 | 1,254 |

Consolidated Statements of Changes in Equity For the fiscal year ended March 31, 2024

(Millions of yen)

| | | Shareholders' equity | | | | | | | |
|---|---------------|----------------------|-------------------|-----------------|----------------------------------|--|--|--|--|
| | Share capital | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity | | | | |
| Balance at beginning of period | 13,609 | 20,062 | 119,567 | (831) | 152,408 | | | | |
| Changes during period | | | | | | | | | |
| Change in ownership interest of parent due to transactions with non-controlling interests | | 2 | | | 2 | | | | |
| Dividends of surplus | | | (3,173) | | (3,173) | | | | |
| Profit attributable to owners of parent | | | 11,945 | | 11,945 | | | | |
| Purchase of treasury shares | | | | (0) | (0) | | | | |
| Disposal of treasury shares | | 1 | | 15 | 17 | | | | |
| Net changes in items other than shareholders' equity | | | | | | | | | |
| Total changes during period | - | 4 | 8,772 | 15 | 8,792 | | | | |
| Balance at end of period | 13,609 | 20,066 | 128,340 | (816) | 161,200 | | | | |

| | A | ccumulated c | other comprel | ne | | | | |
|--|---|---|--|---------------------------|--|--------|------------------------------|------------------|
| | Valuation difference on available-for-sale securities | Deferred gains or losses on hedges | Foreign currency translation adjustment | Remeasurements of defined | Total accumulated other comprehensive income | rights | Non-controlling interests | Total net assets |
| Balance at beginning of period | 673 | (2) | (207) | (138) | 325 | 19 | 14,766 | 167,520 |
| Changes during period | | | | | | | | |
| Change in ownership interest of parent due to transactions with non-controlling interests | | | | | | | | 2 |
| Dividends of surplus | | | | | | | | (3,173) |
| Profit attributable to owners of parent | | | | | | | | 11,945 |
| Purchase of treasury shares | | | | | | | | (0) |
| Disposal of treasury shares | | | | | | | | 17 |
| Net changes in items other than shareholders' equity | 2,470 | 10 | (88) | 131 | 2,524 | - | 492 | 3,016 |
| Total changes during period | 2,470 | 10 | (88) | 131 | 2,524 | - | 492 | 11,808 |
| Balance at end of period | 3,143 | 8 | (296) | (6) | 2,849 | 19 | 15,258 | 179,328 |

For the fiscal year ended March 31, 2025

(Millions of yen)

| | Shareholders' equity | | | | | | |
|---|----------------------|--------------------|-------------------|-----------------|----------------------------------|--|--|
| | Share capital | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity | | |
| Balance at beginning of period | 13,609 | 20,066 | 128,340 | (816) | 161,200 | | |
| Changes during period | | | | | | | |
| Change in ownership interest of parent due to transactions with non-controlling interests | | (16) | | | (16) | | |
| Dividends of surplus | | | (3,524) | | (3,524) | | |
| Profit attributable to owners of parent | | | 13,654 | | 13,654 | | |
| Purchase of treasury shares | | | | (2,119) | (2,119) | | |
| Disposal of treasury shares | | 2 | | 6 | 9 | | |
| Net changes in items other than shareholders' equity | | | | | | | |
| Total changes during period | - | (13) | 10,130 | (2,113) | 8,003 | | |
| Balance at end of period | 13,609 | 20,053 | 138,470 | (2,929) | 169,204 | | |

| | Accumulated other comprehensive income | | | | | | | |
|---|---|---|--|------------|--|--------------------------------|------------------------------|------------------|
| | Valuation difference on available-for-sale securities | Deferred gains or losses on hedges | Foreign currency translation adjustment | of defined | Total accumulated other comprehensive income | Share acquisition rights | Non-controlling interests | Total net assets |
| Balance at beginning of period | 3,143 | 8 | (296) | (6) | 2,849 | 19 | 15,258 | 179,328 |
| Changes during period | | | | | | | | |
| Change in ownership interest of parent due to transactions with non-controlling interests | | | | | | | | (16) |
| Dividends of surplus | | | | | | | | (3,524) |
| Profit attributable to owners of parent | | | | | | | | 13,654 |
| Purchase of treasury shares | | | | | | | | (2,119) |
| Disposal of treasury shares | | | | | | | | 9 |
| Net changes in items other than shareholders' equity | (1,402) | (8) | 56 | 492 | (861) | - | 1,573 | 711 |
| Total changes during period | (1,402) | (8) | 56 | 492 | (861) | - | 1,573 | 8,714 |
| Balance at end of period | 1,741 | (0) | (240) | 486 | 1,987 | 19 | 16,831 | 188,043 |

| | | (Millions of yen) |
|---|--|--|
| | For the fiscal year ended March 31, 2024 | For the fiscal year ended March 31, 2025 |
| Cash flows from operating activities | | |
| Profit before income taxes | 21,262 | 22,435 |
| Depreciation | 21,751 | 23,159 |
| Impairment losses | 4,853 | 3,447 |
| Amortization of goodwill | 690 | 695 |
| Gain on bargain purchase | (15) | (9) |
| Increase (decrease) in allowance for doubtful accounts | 508 | (119) |
| Increase (decrease) in retirement benefit liability | 339 | 251 |
| Increase (decrease) in provision for retirement benefits for directors (and other officers) | (188) | 23 |
| Increase (decrease) in provision for point card certificates | 215 | 504 |
| Interest and dividend income | (393) | (432) |
| Interest expenses | 730 | 966 |
| Loss on retirement of non-current assets | 150 | 105 |
| Loss on tax purpose reduction entry of non-current assets | 98 | 165 |
| Share of loss (profit) of entities accounted for using equity method | 70 | (61) |
| Subsidy income | (151) | (257) |
| Penalty income | (181) | (83) |
| Decrease (increase) in trade receivables | (6,729) | (4,063) |
| Decrease (increase) in inventories | (2,391) | (1,358) |
| Increase (decrease) in trade payables | 3,185 | 3,215 |
| Increase (decrease) in accrued consumption taxes | 943 | (407) |
| Increase (decrease) in accounts payable - other, and accrued expenses | 3,978 | (3,435) |
| Other, net | (1,594) | 1,753 |
| Subtotal | 47,132 | 46,495 |
| Interest and dividends received | 281 | 360 |
| Penalty income received | 181 | 83 |
| Interest paid | (716) | (961) |
| Income taxes paid | (8,431) | (8,206) |
| Net cash provided by (used in) operating activities | 38,449 | 37,771 |